



# VALUE CHECKLIST

**Energy Solutions**  
natural gas buying advisors

## MISSION STATEMENT

Energy Solutions, Inc. provides straightforward, trustworthy, timely information and personalized recommendations to businesses on when and how much natural gas to purchase for their heating and manufacturing needs.

Our consulting services, publications, and educational seminars help customers take control of their natural gas costs and strengthen their negotiating position with natural gas suppliers.

The tools and resources provided by Energy Solutions, Inc. allow customers to reduce uncertainty and gain peace of mind that the right decisions are being made for their company and their bottom line will be protected from the volatile price fluctuations of the natural gas marketplace.

## THE VALUE WE PROVIDE

- **We provide increased confidence!**  
Our focus is to help businesses increase their confidence when dealing with natural gas marketers and making natural gas buying decisions. We will help you look even better.
- **We save you time!**  
Our concise, easy-to-read publications and advisory services identify important market information and sort through the implications it can have on your business and its bottom line. We will help you avoid any surprises.
- **We cater to your needs!**  
Our services range from education seminars to weekly publications to one-on-one tailored advice. Using the market insight from Energy Solutions, Inc. a business can easily develop their own balanced natural gas buying strategy or go one step further and acquire direct one-on-one advice from our specialized team of experts. You elect the service that is right for you.
- **We help you make the right decisions!**  
As the natural gas industry has become increasingly complex, natural gas buying decisions have become more challenging. Our publications and advisory services provide a straightforward plan with supportable recommendations on when and when not to make your natural gas purchases. You'll feel better about your decisions.
- **We provide bottom line protection!**  
By implementing Energy Solutions, Inc.'s natural gas buying plan, businesses will feel more confident about their buying decisions because they have charted a well-defined course of action that protects their bottom line. You get price certainty.
- **We work for you!**  
Energy Solutions, Inc. is not a buyer or seller of natural gas. With more than two decades of natural gas experience, we monitor the market so you don't have to. Energy Solutions, Inc. can be the eyes and ears of the natural gas industry for your business. You get more time to focus on other responsibilities.